







FOR SALE

**AVAILABLE LAND** 152,460 SF

ZONING C-3

**Chris Duncan** CDuncan@REPcre.com 915.479.3508

Hector J. Martinez, CCIM HMartinez@REPcre.com 915.217.5277





## PROPERTY HIGHLIGHTS

Land for sale with pre-planned hotel and retail project in one of east el paso's busiest and most established retail corridors. Heavy traffic, large daytime population, major retail, medical presence, industrial park, and near interstate 10! Planned hotel shadowing the center. Heavy morning traffic! New chick-fil-a next door at lighted intersection of n zaragoza rd and rojas. Surrounded by retail, car dealers, hotels, industrial park, entertainment and more.

- hight traffic area.
- established retail corridor.
- growing medical presence.
- morning traffic side of the road.
- large daytime population.
- 4th q delivery.



# AREA TRAFFIC GENERATORS









## Chris Duncan

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# **DEMOGRAPHIC SNAPSHOT 2021**



284,493 **POPULATION** 3-MILE RADIUS



\$62,137 **AVG HH INCOME** 3-MILE RADIUS

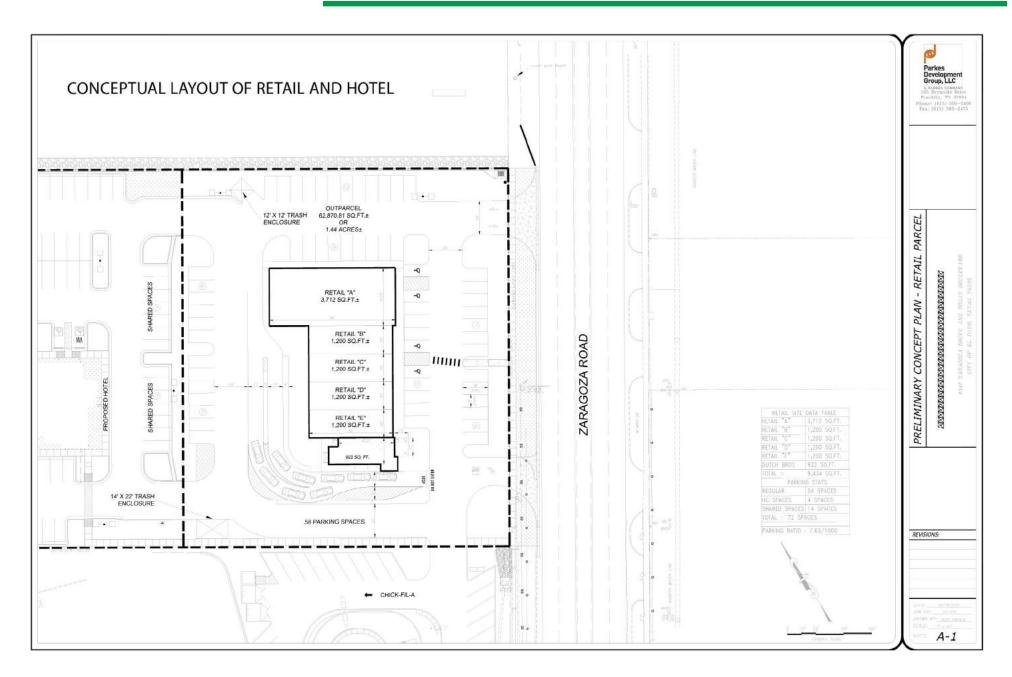


\$28,196 AVG HH/YEAR **SPENDING** 



TRAFFIC COUNTS **ROJAS DR: 15,393 VPD** N ZARAGOZA RD: VPD









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# INFORMATION ABOUT BROKERAGE SERVICES



TEXAS LAW REQUIRES ALL REAL ESTATE LICENSEES TO GIVE THE FOLLOWING INFORMATION ABOUT BROKERAGE SERVICES TO PROSPECTIVE BUYERS TENANTS, SELLERS AND LANDLORDS

11-2-2015

### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

## A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENTA PARTY IN REAL ESTATE TRANSACTION:
AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum dutiesabove and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through awritten representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of anymaterial information about the property or transaction known by the agent, including information disclosed to the agent by the seller orseller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the writtenagreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold orunderlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do s o by the party, disclose:
  - that the owner will accept a price less than the written asking price; that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not todis close, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent thebuyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

## TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

The broker's duties and responsibilities to you, and your obligations under the representation agreement.

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Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov

**IABS 1-0**