

WESTGATE CENTER

4526 West Gate Blvd., Austin, TX 78745-1491



CONFIDENTIAL OFFERING MEMORANDUM



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Please note that the use of this Offering Memorandum and the Information ("Information") provided is subject to the terms, provisions and limitations of the confidentiality agreement which we have provided to you ("Buyer") and requested an executed copy.

Brokerage Relationships: By taking possession of and reviewing the information contained herein, Buyer acknowledges that the Listing Team of RESOLUT RE ("Brokers") are acting as Seller's Agent in the disposition assignment for the property. Buyer acknowledges receipt of the form entitled Information About Brokerage Services.

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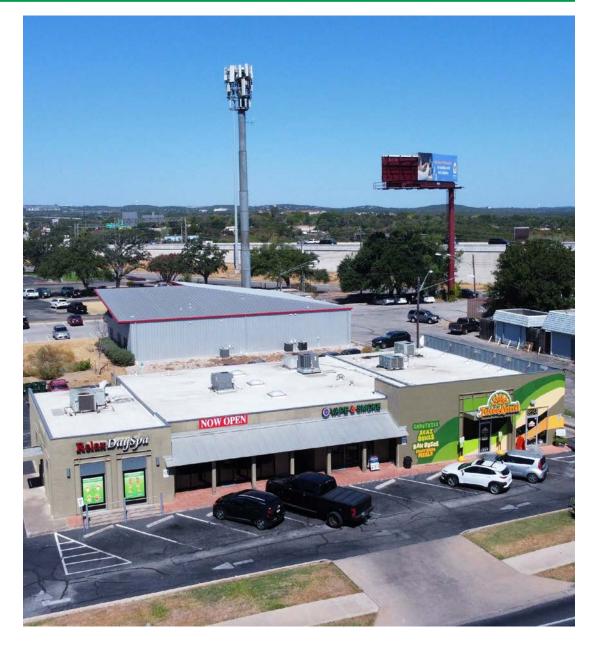
PRICE **\$3,300,000**

5.5%



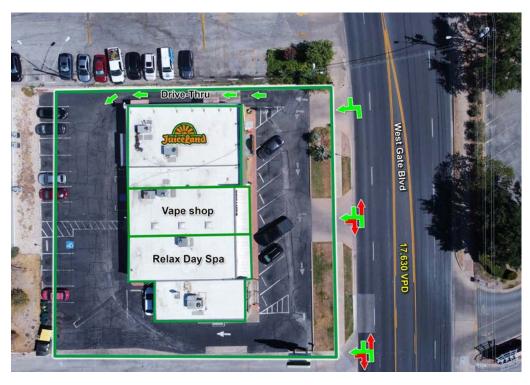
OCCUPANCY 100%

PROPERTY KEY INFO	DRMATION
PROPERTY ADDRESS	4526 West Gate Blvd., Austin, TX 78745-1491
LOCATION	SWQ of Hwy 71/290 & West Gate Blvd.
COUNTY	Travis (PID: 509343)
GROSS LEASEABLE AREA	6,054 Sq. Ft.
LOT SIZE	.5165 Acre (22,500 Sq. Ft.)
YEAR BUILT	1979
OCCUPANCY	100%
LEASE TYPE	NNN
# OF TENANTS	3
Legal Description	LOT IIA 4TH RESUB OF BLK A-1 WESTGATE SQUARE COMMERCIAL (Travis County, TX) PHOTO 561









INVESTMENT HIGHLIGHTS

- All tenants have annual base rent increases
- 100% NNN leased
- Juiceland: A tenant since 2014 doubled the size of their space in 2022
- Vape Shop: A tenant since 2013 recently renewed
- Excellent road front visibility & easy access to hwy 290/71, Mopac, 360 and S. Lamar Blvd
- In an area with high residential density and very strong daytime employment population
- Located across the street from a Central Market anchored shopping center.
 One of only 2 Central Markets (HEB's upscale format stores) in all of Austin



www.juiceland.com

- Founded: 2011 in Austin
- 33 corporate stores (25 in Austin, 5 in Houston & 3 in Dallas)
- Juiceland is an Austin darling with stores in all prominent parts of the city. This store was open during the pandemic because it has a drive-thru

Relax Day Spa

relaxdayspaaustin.com

- Relax Day Spa provides massage therapy that will ease sore muscles, stiff necks, and other aches you may be experiencing.
- They offer a variety of massage modalities including Swedish, hot stone, deep tissue, and foot massage, all in a comfortable environment



www.austinvapeandsmoke.com

- Three locations
- Tenant here since 2013
- Founded 2012



WEST GATE CENTER – RENT ROLL											
TENANT	SUITE	% OF GLA	SF	LEASE START	LEASE END	BASE RENT ANNUAL RATE PSF	BASE RENT ANNUAL	BASE RENT MONTHLY	NOTES	NNNS REIMBURSEMENT	PSF
Juiceland - Westgate	А	34.69%	2,100	11/1/2014	8/31/2032	\$31.63	\$66,420.00	\$5,535.02	- Tenant renewed their lease early. Renewal without negotiation per terms specified in original lease (5 year term with 2% annual base rent increases). Then they expanded into double their original space. - CAM increases capped at 7% annually -Base rent increases: - 9/1/2023 \$5,535.02/mo - 9/1/2024 \$5,645.70/mo - 9/1/2025 \$5,758.61/mo - 9/1/2026 \$5,873.78/mo - 9/1/2027 \$5,911.09/mo - 9/1/2028 \$6,111.09/mo - 9/1/2030 \$6,357.98/mo - 9/1/2031 \$6,485.14/mo	\$23,394.00	\$12.36
Vape Store G& K Wholesale	С	24.81%	1,502	12/12/2013	5/31/2025	\$30.38	\$45,63.007	\$3,803.00	- Tenant renewed their lease early before the end of their initial lease termBase rent Increases: - 6/1/2022 \$3,692.33/mo - 6/1/2023 \$3,803/mo - 6/1/2024 \$3,917/mo	\$19,208.00	\$12.79
Relax Day Spa	D	40.50%	2,452	5/1/2023	4/30/2028	\$30.00	\$73,560.00	\$6,130.00	-Base rent Increases: - 5/1/2024 \$6,283/mo - 5/1/2025 \$6,440/mo - 5/1/2026 \$6,601/mo - 5/1/2027 \$6,766/mo	\$31,358.00	\$12.79
Total		100%	6,054				\$185,617.00	\$15,468.00		\$73,960.00	



2022 Actual Operating Expense							
Expense Categories	Total Expense	PSF					
Property Managemnt	\$8,164.00	\$1.35					
Accounting Fee	\$1,500.00	\$0.25					
CAM Maintenance Repair & Trash	\$22,390.00	\$3.70					
Utilities	\$4,170.00	\$0.69					
Ad. Min	\$233.00	\$0.04					
TOTAL CAM	\$36,456.00						
Propert Taxes	\$26,835.00	\$4.43					
Insurance	\$14,131	\$2.33					
TOTAL	\$77,422.10	\$12.79					

	NET OPERATING INCOME		
Income		Notes	
	Base Rent	\$185,617	
	NNN Reimbursements	\$73,960	Juiceland NNN reimbursement per 2022 Other two tenants 2022 actual NNN
Total Inco	Total Income \$259,577		
	Operating Expenses	\$77,422	Actual 2022 Operating Expenses
Net Operating Income (NOI)		\$182,155	

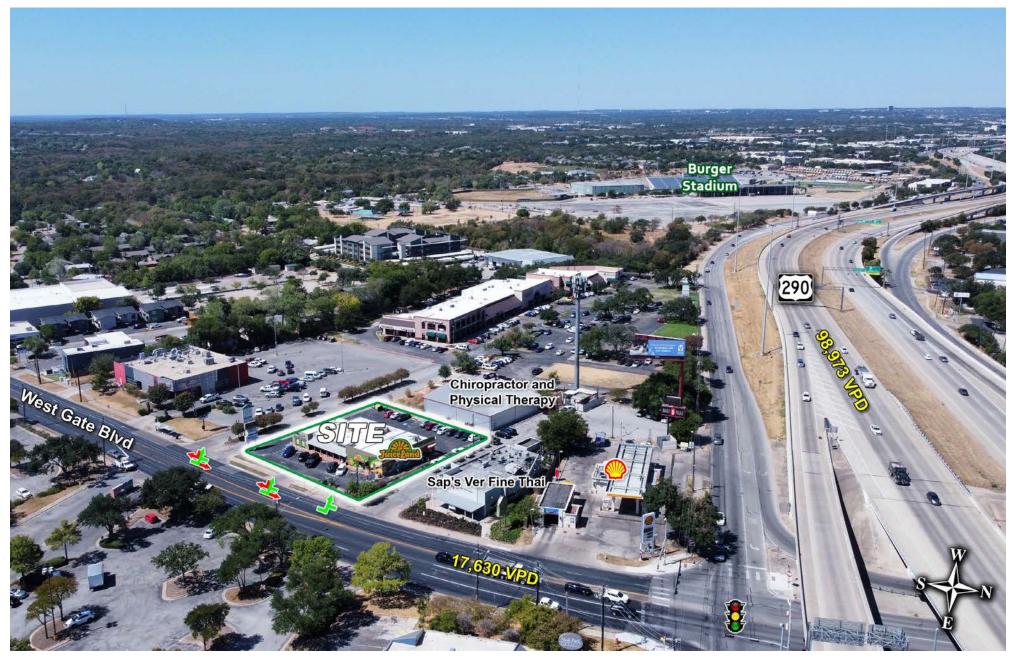












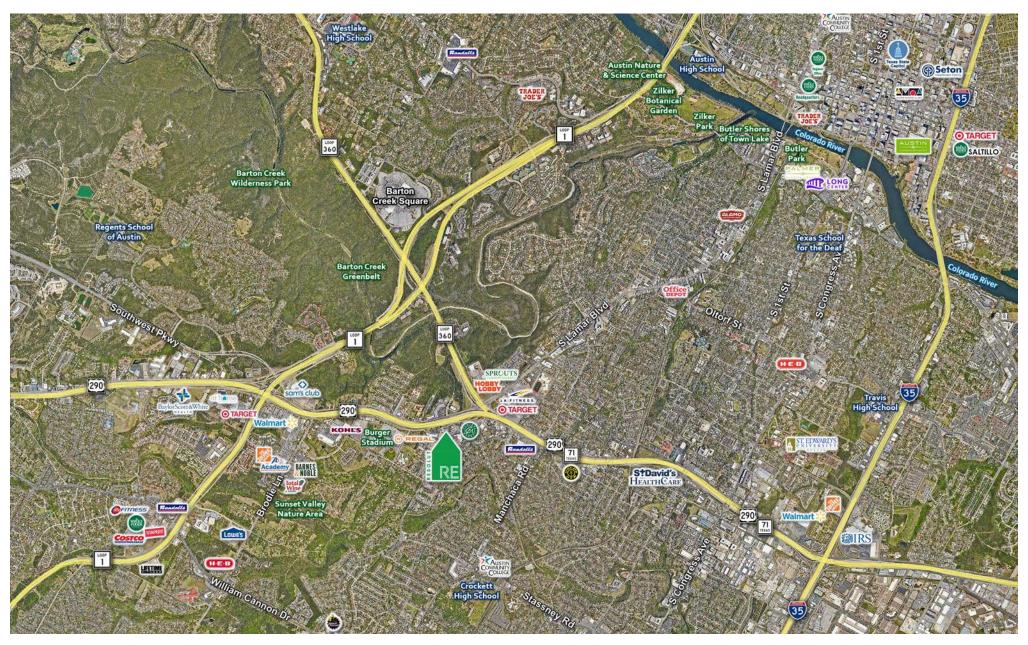
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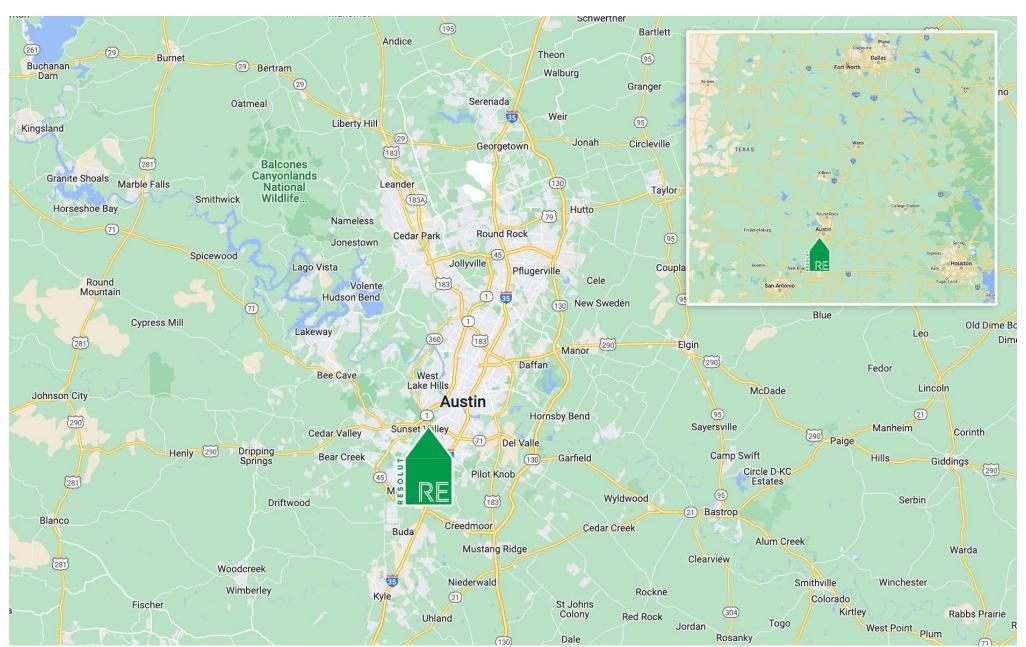




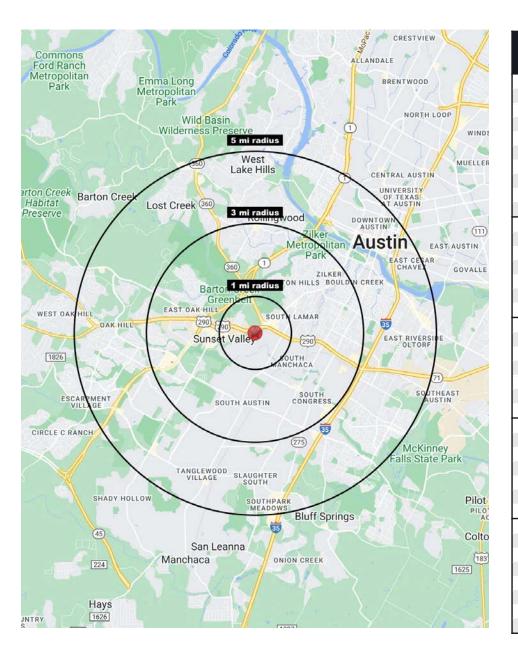




LOCATION OVERVIEW | WESTGATE CENTER







4536 W + 6 + B 1					
4526 West Gate Blvd	1 mi radius	s 3 mi rad	lius	5 mi radius	
Austin, TX 78745					
Population					
Estimated Population (2023)	9,387	116,014		330,119	
Projected Population (2028)	9,797	127,675		363,303	
Census Population (2020)	9,173	112,381		319,219	
Census Population (2010)	8,180	101,824		274,661	
Projected Annual Growth (2023-2028)	410 0	0.9% 11,661	2.0%	33,183	2.0%
Historical Annual Growth (2020-2023)	214	- 3,633	1.1%	10,901	1.1%
Historical Annual Growth (2010-2020)	993 1	1.2% 10,557	1.0%	44,557	1.6%
Estimated Population Density (2023)	2,989 psr	m 4,104	psm	4,204	psm
Trade Area Size	3.1 sq	mi 28.3	sq mi	78.5	sq mi
Households					
Estimated Households (2023)	4,625	55,909		149,408	
Projected Households (2028)	4,968	62,912		168,165	
Census Households (2020)	4,468	53,558		143,050	
Census Households (2010)	3,968	46,980		118,076	
Projected Annual Growth (2023-2028)	342 1	1.5% 7,003	2.5%	18,757	2.5%
Historical Annual Change (2010-2023)	658 ₁	1.3% 8,929	1.5%	31,332	2.0%
Average Household Income					
Estimated Average Household Income (2023)	\$120,898	\$140,726		\$148,193	
Projected Average Household Income (2028)	\$119,331	\$132,327		\$139,404	
Census Average Household Income (2010)	\$57,368	\$65,277		\$70,705	
Census Average Household Income (2000)	\$48,786	\$56,395		\$58,904	
Projected Annual Change (2023-2028)	-\$1,567 ₋₀	0.3% -\$8,399	-1.2%	-\$8,789	-1.2%
Historical Annual Change (2000-2023)	\$72,112 6	5.4% \$84,331	6.5%	\$89,288	6.6%
Median Household Income					
Estimated Median Household Income (2023)	\$82,193	\$97,162		\$101,944	
Projected Median Household Income (2028)	\$81,432	\$98,591		\$103,896	
Census Median Household Income (2010)	\$46,128	\$52,455		\$55,666	
Census Median Household Income (2000)	\$40,171	\$46,355		\$47,310	
Projected Annual Change (2023-2028)	-\$761 -0	0.2% \$1,430	0.3%	\$1,952	0.4%
Historical Annual Change (2000-2023)	\$42,021 4	1.5% \$50,806	4.8%	\$54,634	5.0%
Per Capita Income					
Estimated Per Capita Income (2023)	\$60,475	\$68,173		\$67,400	
Projected Per Capita Income (2028)	\$61,376	\$65,528		\$64,827	
Census Per Capita Income (2010)	\$27,824	\$30,118		\$30,397	
Census Per Capita Income (2000)	\$22,683	\$23,976		\$24,020	
Projected Annual Change (2023-2028)	\$901 0	0.3% -\$2,646	-0.8%	-\$2,573	-0.8%
Historical Annual Change (2000-2023)	\$37,792 7	7.2% \$44,197	8.0%	\$43,380	7.9%
Estimated Average Household Net Worth (2023)	\$629,559	\$721,692		\$737,816	





ALAN RUST, CCIM PRINCIPLE INVESTMENT SALES alan@resolutre.com Office 512.373.2814

Alan Rust, CCIM, Principal of Investment Sales, specializes in the sale of investment real estate. He has led the charge for RESOLUT RE with its investment sales program, having assembled a long track record of success, selling a wide variety of assets across the state of Texas.

Alan has been a commercial broker since 2003 and earned the coveted Certified Commercial Investment Member (CCIM) designation in 2007. On multiple occasions, he has earned recognition as a "Heavy Hitter" in property sales and leasing from the Austin Business Journal, and he has been named a "Power Broker" as a top broker by the Costar Group.

Prior to moving to Austin in 2007, Alan was a commercial broker in Colorado, where he earned recognition as a "Heavy Hitter" in commercial investment sales from the Denver Business Journal. In addition, he founded and served as president of Snowshoe Ridge Properties, LLC, a successful real estate holding and development firm.

Alan is active in the industry as a long-standing member of the International Council of Shopping Centers (ICSC), the Central Texas Commercial Association of Realtors (CTCAR) and the international CCIM community.

Alan attended Binghamton University in Binghamton, New York, where he earned a BA in Mathematics/Computer Science and a minor in Business Administration.

FOR MORE INFORMATION PLEASE VISIT:

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