

FOR SALE: Single Tenant Leased Investment

306 W. Commerce St. Brownwood, Texas 76801

Investment Property

Price	
Capitalization Rae	
GLA	2,690 SF
Land	0.574 Acre

- TitleMax was founded in 1998 and has over 1,000 locations in 16 states (Over 470 in Texas).
- New five (5) year corporate NNN lease with 10% base rent increases in each of two five year renewal options
- Located across the street from a Walmart Supercenter with over \$146m in 2018 estiannual sales. This level of sales performe puts the Brownwood Walmart in the 10% of the over 400 Walmart Supercenter of Texas. This Walmart is ranked 2nd in estimated sales of the 11 closest Walmart stores.
- The property enjoys excellent visibility caccess to the signalized intersection Walnuentrance.
- Property includes prominent signage and a flat lot which may have potential for additional parking.



FOR MORE INFORMATION: ALAN RUST, CCIM 512.373.2814 | alan@resolutre.com www.resolutre.com

Confidential Memorandum and Disclaimer

Please note that the use of this Offering Memorandum and the Information ("Information") provided is subject to the terms, provisions and limitations of the confidentiality agreement which we have provided to you ("Buyer") and requested an executed copy.

Brokerage Relationships: By taking possession of and reviewing the information contained herein, Buyer acknowledges that the Listing Team of RESOLUT RE ("Brokers") are acting as Seller's Agent in the disposition assignment for the property. Buyer acknowledges receipt of the form entitled Information About Brokerage Services.

Non-disclosure of Information: By taking possession of and reviewing the Information contained herein, Buyer agrees not to disclose, permit the disclosure of, release, disseminate or transfer any of the Information obtained from Broker or the Property owner ("Owner") to any other person or entity except as permitted herein. Buyer shall take all appropriate precautions to limit the dissemination of the Information only to those persons within the firm who need to know the Information. The phrase "within the firm" shall be deemed to include outside attorneys, accountants and investors.

Disclaimer and Waiver: By taking possession of and reviewing the Information contained herein, Buyer understands and acknowledges that neither Brokers nor Owner make any representations or warranty, expressed or implied, as to the accuracy or completeness of any Information provided. Neither the Broker or the Owner shall have any liability whatsoever for the accuracy or completeness of the Information contained herein or any other written or oral communication or Information transmitted or made available or any action taken or decision made by the Buyer with respect to the Property. Buyer understands and acknowledges that they should make their own investigations, projections and conclusions without reliance upon the Information contained herein. Buyer assumes full and complete responsibility for confirmation and verification of all information received and expressly waives all rights of recourse against Owner, Brokers and RESOLUT RE.

TITLEMAX – NNN INVESTMENT FOR SALE: Single Tenant Leased Investment | 306 W. Commerce St. | Brownwood, Texas 76801



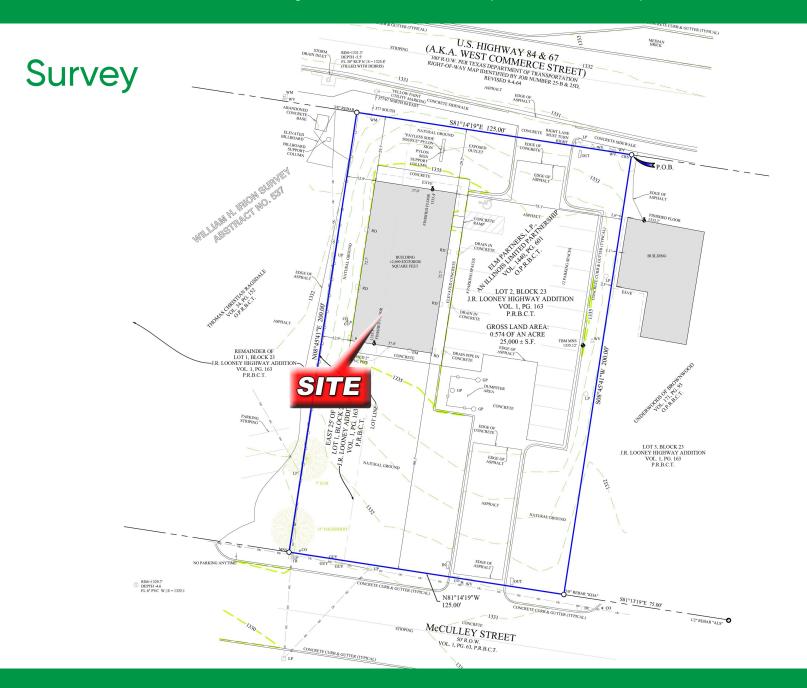


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Intersection Aerial



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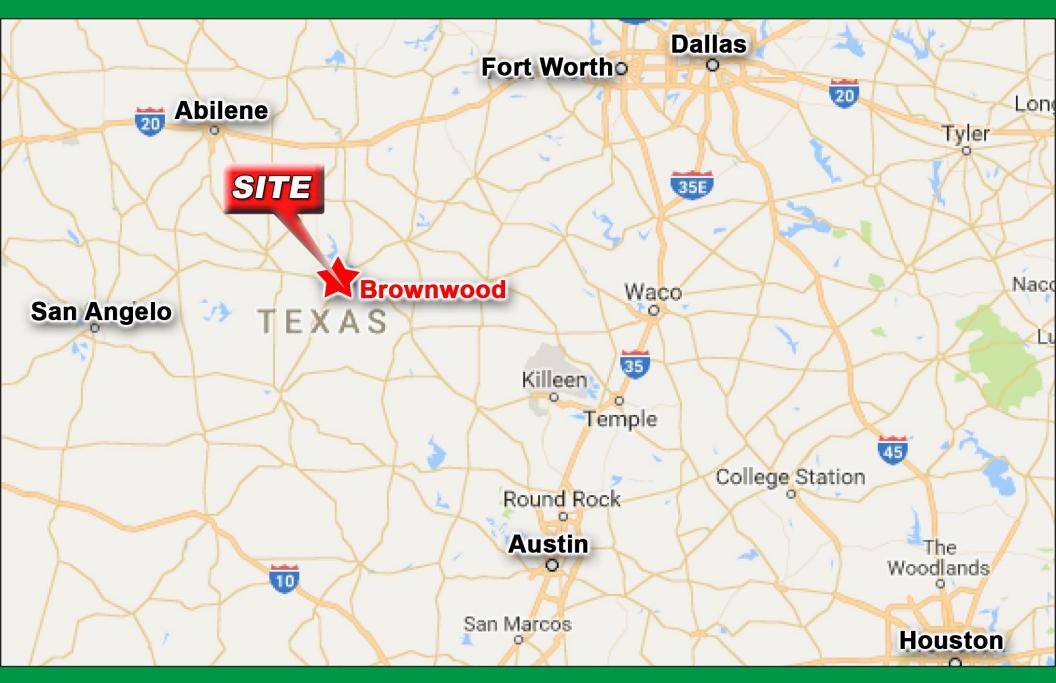


Tenant Information



- Website: www.titlemax.com
- Founded in 1998 in Georgia
- The company has:
 - o More than 1,000 locations in 16 states
 - o 473+ locations in Texas
 - o Over 2,000 employees
- Services include Personal Loans, Car & Motorcycle Title Loans and Car & Motorcycle Title Pawns
- Source: www.titlemax.com

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About Brownwood

3M

- 600 employees in Brownwood
- 910,000 Sq. Ft. plant on 160 acres
- Manufactures reflective material used on license plates in all 50 states
- 65-70% of product shipped overseas

KOHLER

- 1,145 employees in Brownwood
- Kohler has several large plants in Brownwood including
 - Main plant with 1.1M Sq. Ft facility on 186 acres
 - Tank plant with a 900,000 Sq. Ft. facility on 40 acres



- 1,072 students and 432 employees
- Founded in 1889
- US News and World Reports 2019 rankings
 - #14 Regional Colleges West
 - #9 Best Colleges for Veterans
 - #6 Best Value Schools

Brownwood Employers

Company	Employees	Industry		
Kohler	1145	Vitreous Plumbing Fixtures		
3M Company	600	Reflective Sheeting		
BRMC	586	Healthcare		
Brownwood ISD	505	Education		
Superior Essex Corp.	490	Wire-drawing & Insulation		
Howard Payne University	432	Education		
Texas Youth Commission	411	Education/Rehabilitation		
Walmart Super Center	350	Retail		
City of Brownwood	297	City Services		
Brown County	250	County Government		
Texas Dept. of Transportation	206	Highway Maintenance		
Center for Life Resources	205	Behavioral Health Care		
Texas Dept. of Criminal Justice	181	In-Prison Therapeutic Community		
United Supermarkets	160	Grocery		
Nelson Wholesale	105	Agricultural Products Distributor		
Texas Bank	94	Financial		
Danhil Containers	85	Cardboard Containers		
Diamond P Enterprises	76	Warehousing		
Performance Pipe	74	Plastic Pipe		
Bruner Auto Group	70	Auto Sales and Services		
Barr Fabrication	64	Metal Fabricator		

Demographics

308 W Commerce St	4		0		F		40	•
Brownwood, TX 76801	1 mi radi	us	3 mi radi	us	5 mi radi	us	10 mi rad	ius
Population								
Estimated Population (2019) Projected Population (2024) Census Population (2010) Census Population (2000)	2,398 2,472 2,542 2,941		16,162 16,152 16,744 16,830		23,692 23,510 24,221 24,234		32,602 32,490 32,833 32,718	
Projected Annual Growth (2019-2024) Historical Annual Growth (2010-2019) Historical Annual Growth (2000-2010)	74 -144 -399	0.6% -0.7% -1.4%	-10 -582 -86	- -0.4% -	-182 -529 -13	-0.2% -0.2% -	-112 -231 115	- -
Estimated Population Density (2019) Trade Area Size	764 _/ 3.1 s		572 28.3		302 78.5		104 314.0	
Households								
Estimated Households (2019) Projected Households (2024) Census Households (2010) Census Households (2000)	857 901 864 974		6,618 6,722 6,465 6,437		9,561 9,642 9,210 9,038		13,280 13,456 12,609 12,322	
Projected Annual Growth (2019-2024) Historical Annual Change (2000-2019)	44 -117	1.0% -0.6%	105 180	0.3% 0.1%	81 522	0.2% 0.3%	177 958	0.3% 0.4%
Average Household Income								
Estimated Average Household Income (2019) Projected Average Household Income (2024) Census Average Household Income (2010) Census Average Household Income (2000)	\$30,705 \$33,917 \$25,330 \$21,208		\$53,044 \$61,235 \$41,032 \$36,002		\$57,647 \$68,362 \$47,143 \$38,208		\$58,260 \$68,448 \$51,191 \$39,072	
Projected Annual Change (2019-2024) Historical Annual Change (2000-2019)	\$3,211 \$9,498	2.1% 2.4%	\$8,191 \$17,042	3.1% 2.5%	\$10,716 \$19,439	3.7% 2.7%	\$10,188 \$19,188	3.5% 2.6%
Median Household Income								
Estimated Median Household Income (2019) Projected Median Household Income (2024) Census Median Household Income (2010) Census Median Household Income (2000)	\$22,060 \$25,786 \$17,864 \$14,623		\$41,758 \$48,760 \$33,894 \$28,569		\$46,292 \$53,710 \$38,342 \$30,373		\$47,961 \$55,800 \$39,852 \$31,414	
Projected Annual Change (2019-2024) Historical Annual Change (2000-2019)	\$3,726 \$7,437	3.4% 2.7%	\$7,002 \$13,189	3.4% 2.4%	\$7,418 \$15,919	3.2% 2.8%	\$7,839 \$16,548	3.3% 2.8%
Per Capita Income								
Estimated Per Capita Income (2019) Projected Per Capita Income (2024) Census Per Capita Income (2010) Census Per Capita Income (2000)	\$12,011 \$13,373 \$8,608 \$6,807		\$21,941 \$25,706 \$15,844 \$13,856		\$23,639 \$28,417 \$17,925 \$14,278		\$24,144 \$28,763 \$19,659 \$14,752	
Projected Annual Change (2019-2024) Historical Annual Change (2000-2019) Estimated Average Household Net Worth (2019)	\$1,362 \$5,204 \$135,218	2.3% 4.0%	\$3,765 \$8,085 \$279,692	3.4% 3.1%	\$4,777 \$9,362 \$312,800	4.0% 3.5%	\$4,620 \$9,391 \$336,310	3.8% 3.4%

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Listing Agent

Alan Rust, CCIM | Principal - Investment Sales

alan@resolutre.com **512.373.2814**



Alan Rust, CCIM, Principal of Investment Sales, specializes in the sale of retail real estate. He has led the charge for RESOLUT RE with its investment sales program, having assembled a long and diverse track record of success, selling retail assets across the state of Texas.

Alan has been a commercial broker since 2003 and earned the coveted Certified Commercial Investment Member (CCIM) designation in 2007. On multiple occasions, he has earned recognition as a "Heavy Hitter" in retail property sales and leasing from the Austin Business Journal, and he has been named a "Power Broker" as a top broker by the Costar Group.

Prior to moving to Austin in 2007, Alan was a commercial broker in Colorado, where he earned recognition as a "Heavy Hitter" in commercial investment sales from the Denver Business Journal. In addition, he founded and served as president of Snowshoe Ridge Properties, LLC, a successful real estate holding and development firm.

Alan is active in the industry as a long-standing member of the International Council of Shopping Centers (ICSC), the Central Texas Commercial Association of Realtors (CTCAR) and the Real Estate Council of Austin (RECA).

Alan attended Binghamton University in Binghamton, New York, where he earned a BA in Mathematics/Computer Science while minoring in Business Administration.



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CONTACT US

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EL PASO

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ALBUQUERQUE

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Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
- that the owner will accept a price less than the written asking price;
- o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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